

ANNUAL REPORT

HEALTHIER PEOPLE

THRIVING FAMILIES

EMPOWERED COMMUNITIES

A JUST SOCIETY



WE MUST CONTINUE TO ADVOCATE

This year, International Community Health Services celebrates its 45th anniversary and our evolution from a humble little free storefront clinic serving low-income Filipino and Chinese elders into a full-service health care organization now serving over 50 different language groups in Washington State.

Over these past four-and-a-half decades, we have faced many lean and challenging times—including threats to our very survival—but we've always been resourceful enough to find ways to persevere and prosper. Our commitment to serve those who need health care regardless of ability to pay—remains unshaken. Today,

we stand proud as a premier health center with more than 500 staff members, serving more than 30,000 patients at eight clinic locations.

Much of what our founders fought for and won is now under new threats. None of our gains, or the gains we've won for our communities such as the increase in the number of the insured made possible by the Affordable

Care Act—can be taken for granted. We must continue to advocate for our immigrant and refugee communities and for health equity for those who rely on us for quality, affordable and compassionate care.

This year, our Board of Directors voted to update our vision and mission to reflect the role that ICHS, and by extension each of us, must play in improving health in our society. This includes addressing issues that not only affect access to health care, but also our environment and how we all live, learn, work and play.

Our past reminds us where we came from. Our future lies in our ability to continue to adapt with our changing



and diverse communities, and our continued action around health care as a human right.

ICHS is well positioned for the journey ahead. Even in the midst of challenges to our federal funding, we established

a new school-based health center at Bellevue's Highland Middle School. We are preparing to take over the adult day, congregate meal and assisted living programs previously run by the Seattle Chinatown-International District Preservation and Development Authority, and add a Program of All-Inclusive Care for the Elderly (PACE), which allows our elderly to "age in place" in their homes and stay in the community. We are partnering with Kin On to build and operate a new comprehensive

care facility for PACE in North Beacon Hill.

Each decade has brought daunting new challenges. But staff, board members, volunteers and community partners have always stepped up to champion and support our services, whether it was at our inaugural free clinic on Beacon Hill run by volunteers, at the small clinic on Maynard Avenue in the 1970s and '80s,

at our International District Village Square home and first Holly Park clinic in the 1990s, or at one of our more recent sites in Bellevue or Shoreline.

Please join me in celebrating the many warm memories and proud moments of our past and the exciting vision we share for ICHS's future.

Sincerely,

Hontangela_

Teresita Batayola Chief Executive Officer

OUR MISSION

Deeply rooted in the Asian Pacific Islander community, ICHS provides culturally and linguistically appropriate health and wellness services and promotes health equity for all.

SNAPSHOTS FROM THE PAST 45 YEARS



ICHS Founders Sister Heide Parreno and ICHS Director Bruce Miyahara share a lighthearted moment at the first ID clinic site, a one-room storefront at 416 Maynard Avenue South. It officially opened on November 3, 1975.



The Asian Community Clinic on Beacon Hill, the forerunner to ICHS, opened in the summer of 1973. It was a free clinic staffed by volunteers.



Susie Chin, the first full-time employee at ICHS in 1976, worked as front desk receptionist. She witnessed a flood of new Vietnamese and other Southeast Asian refugees streaming into ICHS after the end of the Vietnam War.



Every summer, International District residents gather at the Danny Woo Community Garden for the Pig Roast. The Garden provides free plots for low-income elderly to grow produce. Most of the gardeners have received medical care through ICHS.



In fall, 2014, ICHS finished construction of a new three-story, 40,000-sq.-ft. medical and dental clinic along the busy Aurora Avenue corridor in Shoreline. It is the first non-profit health center in the city's history.



Dorothy Wong, ICHS director from 1993 to 2005, celebrates the opening of a second major clinic at Holly Park in 1996. Under Wong's tenure, ICHS grew from a budget of \$1.9 million to \$15 million.



On May 1, 2014, ICHS made its first foray into the Eastside by opening a 6,500-sq.-ft. clinic in the Crossroads neighborhood of Bellevue.

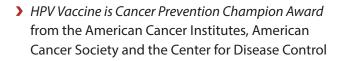


In spring, 2011, ICHS opened a clinic at Seattle World School to serve diverse newcomer students and their families. In early 2018, ICHS opened its second clinic at Highland Middle School in Bellevue.

LOOKING BACK ON OUR ACHIEVEMENTS

Despite continuing uncertainty over federal funding for programs that support access to affordable health care, ICHS remains in a strong position for the future. Recognitions and accomplishments in 2017 include:

> Over \$220,000 in quality awards from the Health Resources and Services Administration, with ICHS being recognized as a National Quality Leader, a Health Center Quality Leader and earning other "best" performances among health centers



- Gold, silver and bronze awards from Immunize Washington
- Ranked among the state's top performers for excellence in care for Medicaid-insured patients by the Washington Health Alliance's Community Checkup
- Opening of a new vision clinic in International District Village Square
- > Opening of our first school-based health center in Bellevue at Highland Middle School



Welcoming a new group of family practice residents

- > Expansion of screening, treatment and referral efforts to address the opioid crisis
- Re-accreditation from the Accreditation Association for Ambulatory Health Care until September 2020
- Continuation of our thriving ARNP, Dental and Family Practice Residency Programs
- New leadership with the hiring of Dr. David Chen as dental director and Dr. Rayburn Lewis as chief medical officer
- Stellar fundraising efforts by the ICHS Foundation, including raising \$218,000 during the 2017 Bloom Gala and more than \$31,000 during the 2018 Lunar New Year 5K to support uncompensated care



Celebrating our new vision clinic on November 6, 2017

WHO WE SERVED IN 2017

Culturally and linguistically appropriate Persons of color 81% health services delivered in more than 50 **Need interpretation** 55% languages through 8 clinic locations services 30,865 patients \$1,265,435 420,729 provided in health encounters uncompensated care 134,690 2,858 Medicaid None/uninsured 7% 56% health center visits patients who are homeless or doubling up Private 24% 186 babies delivered More are insured since the Affordable Care Act 3 out of 4 are low income 44% 34% Medicare 13% Less than 2% 100% FPL* 100-200% FPL Above low income Many are immigrants, *Federal refugees or minorities. Most Poverty Level frequent languages other than English: High proportion 60% 1. Cantonese 9. Somali are elderly 2. Vietnamese 10. Eritrean Age 18-64 3. Mandarin 11. Farsi 4. Korean 12. Ethiopian 21% 13. Russian 9% 5. Spanish 6. Toisanese 14. Arabic Age 0-17 Age 65+ 7. Tagalog 15. Laotian Khmer/Cambodian 8.

CORPORATE & ORGANIZATIONAL DONORS

3 Howls Distillery AlphaSights Ann Wu Liao Foundation Ark and Winifred Chin Foundation Asian Pacific Directors Coalition Aurora Rents B & T Koz **Boeing Gift Matching** Chateau Ste Michelle Church of Jesus Christ of Latter-Day Saints City of Shoreline Comcast Coordinated Care Denise Louie Education Center East West Bank **Eyeballs Optometry** Federal Home Loan Bank of Des Moines Foster Pepper PLLC GoodSearch **Gravity Payments** Henry Schein, Inc. HomeSight InterIm Community Development Association

Kin On Community Health Care King County King County Employee Giving Program Koh-Lee Foundation KPMG La Clave Cubana Liberty Mutual Foundation Match Long Provincial Vietnamese Restaurant Merchants Parking Association Miller Hayashi Architects, LLC Milliman Match Gift Program Misty Shock Rule Muckleshoot Indian Tribe Mutual of America Network for Good NextGen Healthcare Information Systems, Inc. **Overlake Medical Center Foundation & Auxiliaries** Puget Sound Energy QuickMedical SCIDpda Seattle Athletic Club Seattle Children's

Seattle Foundation Seattle Goodwill Seattle University Athletics Sheng-Yen Lu Foundation Shoes-N-Feet Starbucks Coffee Company Super Jock 'N Jill Swedish Medical Center Third Place Books Trader Joe's Union Bank **Unique Art Framing** UnitedHealthcare Viet Wah Group Vietnamese Friendship Association Vulcan Inc. Walmart Washington Dental Service Foundation WestSide Baby

INDIVIDUAL DONORS

Mariam Abarientos • Mohammed Abdul-Kadir • Rana Aea • Randon Aea • Elizabeth C. Agi • Cliff Alagar • Thomas Allen • Rachel Allen & Ethan Bernstein • LaWanna Allred • Susan Amante • Gabriel & Nicole Andeen • Bernie & Wendy Aquino • Anne Arakaki-Lock • Tony Armada • Vicki Asakura • Dr. Grandy Au, DDS & Le Au • Yuan Bai • Tiare & Nicholas Bailey • William R. Bannecker • Aaron Barias • Amelia Batayola • Luis Batayola • Maria Batayola • Teresita Batayola & Dionnie Dionisio • Leanne Berge • Michael Bishop • Aric & Ivy Bomsztyk • Kim Brid • Jon Bridge & Justice Bobbe Bridge • Didi Burpee • Kia Burt • Linda Chew Burt • Robert Cardona • Lola Carmel • Nate Carmel • Cherry Cayabyab & Ian Dapiaoen • Molly Cha • Sai Chaleunphonh • Harry Chan • Rebecca & Mike A. Chan • Betty Chan-Etquibal & Nick Etquibal • Michael Chang • Alice Chapman • Steven Chau • Dr. David Chen, DDS • Drs. Anthony Chen & Shin-Ping Tu • Julie Chen • Frank Cheng • Alice Cheung • Gildas Cheung • Ron Chew • Hong Chhuor & Razz Hass • Sharon Chiang • Grace Chien • Trina Childe - Shaw • Molly Childs • Joyce W. Chin • Wanda W. Chin & Terry Dickey • Wilson Chin & Tina Young • Sherrie Chinn Yee • Alice Chiu • Martha Choe • Dora Choi • Irene Choi • Cindy Chou • Katty C. Chow • Selina Chow • Linda Chu • Eric Chuang • Dr. Alan Chun • Karina Chung • Marcella Cline • Sarah Clogston • Diana Coletta • Florence Coletta-Rice • Melisa J. Cosand • Paul & Chinda Roach Costello • Amy Crosbie • Jennifer Cruz • Jenny Cui • Stephen Czeck • Kelly Dang & Ben Robinson • Lam-Ha Dang • Thu Dang • Sokha Danh • Yuva Datla • Kali Dempsey • Daniel Deng • Philip Deng • Dentsply Sirona • Ann Determan • Bryan DeYoung • Steven & Shirley DiJulio • Kelly Dillon • Ariana Dionisio • Tien Doan • Jim Dollar • Carlos Dominguez • Nelson G. Dong & Diane Yen-Mei Wong • Tom & Vanessa Doubles • Daniel Draheim • Kathy Ducharme • Kahlie Dufresne & Andy Ferrera • Elizabeth Dunton • Honghue Duong • Morgan Dutton & Dave Johnston • Ann L. Edlund • Shaun Ellingson • Sheila Esmeralda & Arnold Campos • Rolando T. Eucogco • Richard & René Ewing • Jenny Fang • Rhonda Farrar • Marie & Michael Faulring • Lara Fernando • Mark Figueroa • Mark & Janyce Ko Fisher • Therese Flaming • Jameson Foster • Elaine Ko & John Foz • George Fujimoto • Theresa Fujiwara • Barbara Gangwer • Viktoria Garkavi • Scott Gaulke • Amy Geddis • Mark Gill • Deborah Gleeson • Jean Godden • Cecilia Gonzales • Sherryl M. Grey • Charlene Grinolds • Erin Haick • Courtney Hammer • Claire & Mitchell Hammill • Yoon Joo Han • Lisa & Scott Hansen • George Harper • Cole & Jessica Harrison • Helen & John Harte • Representative Bob Hasegawa • David Owen Hastings • Phyllis J. Hatfield • Bruce Hayashi & Kari Schlechten • Barbara Henry • Sarah Hinnenkamp • Gregg H. Hirakawa • Dr. Kimo & Mrs. Lisa Hirayama • Suzanne Hittman • Kathy Ho • Linda Le Hoang • Elizabeth Holz • William Hoskyn • Mary Hsu • Kevin Hu • Julia Huang • Vivian Huang • Jennifer Huff-facq • Darris Hupp • Paul Huynh • Claudia Sunny Hwang • Nava Hymowitz • Dwight Imanaka • Gina Israel • Judith A. Izutsu • Lisa Izutsu • Aria Jayne • Joey Jiang & Linda Wang • Alex Johnson • Catherine Johnson • Jeff Johnson • Josh Johnson • James Jones & Thomas Walker • Charlene Mae Jose • Christine Julian • Elise Kalstad • Dr. Anna Kaminski & Louise Pietrafesa · Sarah Kaster · Carolyn Kelly · Valerie Kendall · Craig Kenworthy · Emily Kersten · Andrew Kim · Tina Kim · Hyeok Kim & Michael Parham · Rick A. King Robert M. King & Juan Melecio • Audrey Kirkwood • Elaine Kitamura • Rose Kitikiatisak • Frank Kiuchi • Jared & Laura Klein • Annie Klinke • Vanja Knezevic • Martine H. Koban • Esther Kohler • Susan Kunimatsu & Gary Epstein • Monica Kwak • Annie Kwan • Davis Lam • Joanne Lam • Thien Lam • Tyler J. Laskowski • Chi Lau · Amanda Launay · Carl Laviolette · Ray Law · Nam Le · Holly Lee · Janie Lee · Jerry & Charlene Lee · Linda Lee · Lois Lee · Manny Lee · Martha Lee · Nancy Lee • Phyllis Lee • Teresa Lee • Sylvia Lew • Willon A. Lew • Amy Li • Guanying Li • Nicole Li • Lily Liao • Dr. Andrea L.M. Liem • Virginia Lim • Eric & Katie Lin • Ann F. Lindwall • Andrew & Amy Liu • LiLi Liu • Mikii Liu • Ping Liu & Ying Guo • Brian Lock • David & Julie Lock • Stanley & Kathy Lock • Stephen Lock • Doris Lock & Gordon Sata • Kristina A. Logsdon • Julien Loh • Sherman Lohn • Maxine Loo • Christine Loredo & Warren Strasen • Chona Lorico • Tim Louie • Ann Lu • Jenny Lu • Blanca Lujan Westrich • Bettie Sing Luke • May Lukens • Holly & Jason Lynch • Oralia Lynch • Christine Ma & Brian Nguyen • Anu Madan • Sharon Maeda • Denise Mak • Mindy Mangonon Flores • Paul Mar • Susan L. Mar • Lee & Laura Marchisio • Matthew Martin • Stacy Martin • Tamara Martinello • Kelly Mathieu • Lori Matsukawa & Larry Blackstock • Allison McCarty • April McCoy • Elizabeth McFeely • William McKee • Michael McKee & Robert Racadio • Dr. David McLanahan • Jessica Meehan • Richard & Sheila Mellon • Megan Menis • Onkeo Vickie Merced • Elisa & Cameron Miller • Heather Worthley & Donald Miner • Lorna Monastrial • Sunshine Monastrial & Matthew Furan • Tomio & Jenny Moriguchi • Tyler Moriguchi • Kim Muenz • Ian Munar • Dr. Allen Muramoto • Liane Nakano • Marci Nakano

• Hiroshi Nakano & Nancy Calos-Nakano • Heidi Nelson • Gabrielle Ness • Julie Ngo • Cam & Duoc Nguyen • Maria Anulacion & Hao Nguyen • Tuan M. Nguyen • Hai Nguyen & Helen Cheng • Leah Nguyen & Nicholas Cung • Tara & David Nichols • Paul Niebanck • Tracy Nishimoto • Jane Nishita • Christine Noll • Kelli A. Nomura & Jerry Sutton • Cody Novak • Hossein Nowbar & Lori Nomura • Barbara Obena • Nina Odell • Timothy Oguri • Honorable Patrick & Janet H Oishi • John and Sharon Okamoto • Mark Okazaki • Emi Omoto • Michael & Bonnie Omura • Nicholas & Wendy Ong • Armilito J. Pangilinan & Richard Israel • Heidi Park • Louise Pathe • Michael Peskura • Emeshea Petty • Christina Pham • Dr. Julie Pham • Hoai Pham • Uyenvy Pham • Hien-Thao Phan • Judy Pigott • Alice Placencia • Maria L. Polintan & David Della • Jason Poydras • Samantha Quick • Caroline Truong • Jason Ramos • Marissa Regalado • Carol Richards • Niki Riggleman & John Dixon • Emmanuel Rivera & Lorraine Laigo-Rivera • Janet Roach • Carol Rogers • Robert J. Roney • Nathan F. Rothman & Ruthann Kurose • John Rowley • David J. Russell Brittany Ryerson • Cindy & Cody Ryu • Paulina Salinas-Diaz • Edward Santander • Representative Sharon Tomiko Santos • Gene Santoy • Edna Sawyer • John & Liza Schifferling • Craig Seasholes • Brig Seidl • Armand Shahbazian • Edna Christine Shim • Jan Shimabukuro • Robert Shimabukuro & Alice Ito • Gloria Shin • Dennis & Nadine Shiroma • Julia Shure • Michael Simbre & Coco Nagle • Ghida Sinno • Dale Slattery • Congressman Adam Smith • Kimberly Smith • Sarah Smith • Dr. Nancy J Snapp, M.D., M.P.H. • Jon M. Sonoda • Lani Spencer • Joe & Diana Navarro Sperry • Joey Steadman & Monica Cramer • Sheryl & Mark Stiefel • Paul & Peggy Stimach • Leslie & Donald Stimson • Amy Stroomer-Ridley • Rich & Diane Sugimura • Carol Sugiyama • Dick Sugiyama & Jan Steadman • Glenn Sugiyama • Kelly Sugiyama • Mari Sugiyama • Mark Sugiyama • Scott & Cami Sugiyama • Steve Sugiyama • Alysa Sugiyama & Adam Kong • Emily Sugiyama & Matt Busch • Pamela Sullivan • Sochettra Sun • Jeff Sutch • Megan Sutherland • Dr. Lucy Sutphen • Binh Sy • Luann Tachiyama • Eugene Tagawa • Sofi Takei • Beth Takekawa & Tony To • Sacha Talpur • Lindsey Tanaka • Gail Tanaka & David McLanahan • Calvin K. Tang • Dexter Tang • Dawn Taniguchi & Bryan Helfer • Sue Taoka and Richard Mar • Arthur Tasaka • Debra Taylor • Thomas & Doris L. Taylor • Tuyet-Quan Thai • Sharyne Shiu Thornton, PhD • Dominique Tillman • Melissa Tizon • John To • Angela Toda • Loren Toda • Diana & Thomas Toepfer • Town & Country Markets Inc. • Mariko K. Toyoji • Duc & Ky Tran • Ngan Tran • Phu K. Tran • Phuong Tran • Tina Tran • Long Tran & Huong Phan • Leeching Tran & Trevor Wong • Chi Truong • Kia Truong • Phan Truong • Elaine Tsai • Sherwin Tsao • Jill Tsu • Herb Tsuchiya • Mayumi Tsutakawa • Joaquin Uy • Mary Van Bronkhorst • Tom Van Bronkhorst • Natalie & Ryan VanderVegt • Geraldine J. Ventura • Nga Vo • Tony Vo • Ann Vong • Jean Vuu • Jeanyah Vuu • Jeanyee Vuu • Steve & Tillie Wakefield • Chia Wang • Dr. Grace Wang • Rita & Marlon Wang • Kendall Watanabe • Beth Weitensteiner • Ashley Wetmore • Dr. Melicent Whinston • Rochelle & Charles White • James & Kristen Whitfield • Destiny Williams • Maiko Winkler-Chin & Tyler Chin • Thomas & Marlene Wissler • Deborah Wolf • Dorothy Wong • Ling J. Wong • Pik Y. Wong • Ping Jian Wong • Reanne Wong • Warren H. Wong • Benson D. Wong & Terry Mark • Mei-Ling Woo • Veronica A. Wood • Jill Wright • Howard Wu • Jon Wu & Aireen Wong • Charles Wu & Li Tan • Ann P. Wyckoff • Kathy & Brandon Yamamura • Sally Yamasaki & Dan Benson • Junko Yamazaki & Oddvar Sangesland • Shen Yan • Jena Yang • Ador Pereda Yano & Nancy Baer • Steve Yao • Kim H. Yee • Dr. Christopher K. Yee & Karina Quon • Teresa Yoneyama • Joan Yoshitomi • Christine Young • Marguerite Young • Lisa Yu • Rochelle Yuen • Abbie Zahler & Mark Wendt • Jin Zhou

2017 CONSOLIDATED FISCAL HIGHLIGHTS

Support, I	Revenue and	Gains
------------	--------------------	-------

Ex	 _	 _	_	_
		~	0	~
		-		

Capitation and Enhancements	\$	20,092,518	PROGRAM SERVICES		
Public-Sponsored Insurance and	1	,,-	Primary Medical Care	\$	18,255,103
Entitlements	\$	13,340,950	Primary Dental Care	\$	11,527,568
Patient Fees and Private Insurance	\$	5,157,737	OTHER HEALTH AND ENABLING SERVICES	5	
Fees and Grants from Government			Pharmacy	\$	3,667,217
Agencies	\$	4,979,593	Access	\$	2,245,090
Contributions and Private Grants	\$	925,983	Health Education and Case		
In-Kind Donations	\$	1,128,371	Management	\$	2,022,556
Other	\$	367,918	School-Based	\$	544,018
Total Operating Support,			Vision	\$	175,884
Revenue and Gains	\$	45,993,070	Women, Infants and Children	\$	449,639
Gain on Disposal of Equipment and			Acupuncture	\$	161,649
Improvements	\$	(7,292)	Behavioral Health	\$	729,407
Investment Unrealized Gain	\$	(4)	Substance Abuse	\$	241,688
Pool Savings	\$	1,342,687	Comprehensive Care	\$	195,391
Medicaid Management Care			PACE	\$	206,837
Enhancement Payback	\$	(3,224,253)	Total Program Services	\$	40,422,047
Rental Income	\$	9,873	Management and General		
Capital Campaign	\$	49,316	Administration	\$	8,276,755
Government Grants (Construction)	\$	(23,411)	Fundraising	\$	384,599
Total Revenues	\$	44,139,986	Total Expenses	\$	49,083,401

ICHS MAILING ADDRESS PO Box 3007 Seattle, WA 98114

ADMINISTRATION 720 8th Ave S, 2nd Floor Seattle, WA 98104

INTERNATIONAL DISTRICT MEDICAL, DENTAL & VISION CLINIC 720 8th Ave S Seattle, WA 98104 HOLLY PARK MEDICAL & DENTAL CLINIC 3815 S Othello St Seattle, WA 98118

BELLEVUE MEDICAL & DENTAL CLINIC 1050 140th Ave NE Bellevue, WA 98005

SHORELINE MEDICAL & DENTAL CLINIC 16549 Aurora Ave N Shoreline, WA 98133

SEATTLE WORLD SCHOOL TEEN HEALTH CENTER 1700 E Union St Seattle, WA 98112 HIGHLAND MIDDLE SCHOOL HEALTH CENTER 15027 NE Bel-Red Rd Bellevue, WA 98007

ICHS PRIMARY CARE CLINIC AT ACRS 3639 Martin Luther King Jr Way S Seattle, WA 98144

MOBILE DENTAL CLINIC 206.445.8454

www.ichs.com

